



# PESTANA

VACATION CLUB

## Join the thousands of members who benefit from Recommending a Friend

To recommend a friend, work colleague or someone who you feel would appreciate all the holiday experiences you already enjoy as a Pestana Vacation Club member, simply contact us by telephone on **+351 291 141 540** or, send an e-mail to - [carmo.correia@pestana.com](mailto:carmo.correia@pestana.com)

For every qualified friend you recommend, you automatically receive **10 RC's** (Referral Credits). Should your friends accept our offer of a 7 night stay in a Pestana Resort in Madeira for just **€150,00** then you will be awarded a bonus of **50 RC's**.

During their stay, your friends will be given a complimentary introduction to the Pestana Vacation Club concept. Should they decide to become members themselves, then we will credit you with **10 RC's for every €100** they spend with us. You can then choose a reward.



Treat yourselves to an extra week at one of our resorts on Madeira  
**ABSOLUTELY FREE!**

7 nights in a Studio unit  
**500 Referral Credits**

7 nights in a One bedroom unit  
**600 Referral Credits**

7 nights in a Two bedroom unit  
**800 Referral Credits**



Many PVC members haven't had to use cash to pay their annual Maintenance Fees for years! Instead, they use their Referral Credits\*

\*RC amount varies per resort. Request details.

7 nights in a Studio unit  
**from 500 Referral Credits**

7 nights in a One bedroom unit  
**from 650 Referral Credits**

7 nights in a Two bedroom unit  
**from 780 Referral Credits**



For your next stay at a Pestana resort on Madeira, why not use your RC's to cover food and beverage at the resort.

50 Euro Credit  
**200 Referral Credits**

100 Euro Credit  
**300 Referral Credits**

200 Euro Credit  
**500 Referral Credits**



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## Recommend A Friend Offer Terms & Conditions

1. Your guests will pay just €150 for an up to seven nights stay in a Studio for two persons, at one of our resorts in Madeira. During their stay, should they decide to become members, then this amount will be waived.
2. The guests you introduce have to be new members making their first purchase with Pestana, not an existing Pestana member making an additional purchase, even at a different resort.
3. Friends are expected to set aside half of a day for a resorts tour with one of our sales consultants who will inform them about the holiday options available with Pestana Vacation Club.
4. Referred friends must be over the age of 35, in full time employment or retired.
5. Married or living together, couples must attend the sales presentation together; individuals may purchase separately. If the referral(s) fails to attend the presentation they will have to pay the difference of the standard charge(€700) for the period of occupancy.
6. The awards listed overleaf are valid from 01/01/2019 to 31/12/2020.
7. Allocation of resorts and location of apartment is based strictly on our availability.
8. Credits are awarded to the referee upon completion of purchase by the new member.
9. This offer cannot be used in conjunction with any other promotion from Pestana Hotels & Resorts.

## Frequently Asked Questions...

### Q: When and how soon can my referrals visit?

A: Upon receipt of your friends details they will hear from us within 7 days. We can of course arrange visits at short notice, subject to availability, however, we have no availability during the Summer school holiday period in the Algarve.

### Q: How will my friends be contacted?

A: Once you have discussed the programme with your friends and upon receipt of their contact details, we will send them an official invitation. Shortly after we will contact them to confirm receipt of invitation, discover if they would like to take up the offer and discuss available dates. Upon arrival at their resort they will be contacted by one of our consultants who will have been appointed to assist them during their stay with us.

### Q: What if my friends do not buy?

A: All we ask is that your referrals visit us with an open mind and are prepared to give consideration to our Pestana Vacation Club concept. We appreciate that this product will not suit everyone's needs and/or budget. Regardless of whether they purchase or not, they will always be treated with the utmost courtesy.

### Q: Should I tell them how much it costs?

A: That is entirely up to you. We would however advise against this because membership costs are based on so many variables. It could be that your membership needs and requirements may not be exactly the same as your friends.



If you require further information about the popular Refer A Friend initiative contact:

**Carmo Correia** - Member Referral Coordinator, Pestana Vacation Club, P.O.Box 1, Funchal 9001-951, Madeira, Portugal  
Email: [carmo.correia@pestana.com](mailto:carmo.correia@pestana.com) or Tel: (+351) 291 141 540 (Mon - Fri)

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Visit our website - [www.pestanavacationclub.com](http://www.pestanavacationclub.com)

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